

Nordic Financial Advisory  
Partnership



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# Access Partners – latest M&A transactions

 <p><b>Sale of Internatural to Midsuna</b></p> <p>SEK 810 million July 2016</p>  <p>ACCESS PARTNERS</p>	 <p><b>Sale of Eniram to Wärtsilä</b></p> <p>€43 million July 2016</p>  <p>ACCESS PARTNERS</p>	 <p><b>Sale of Norstedts Förlagsgrupp to Storytel</b></p> <p>SEK 152 million July 2016</p>  <p>ACCESS PARTNERS</p>	 <p><b>Acquisition of Netel</b></p> <p>Value undisclosed Pending</p>  <p>ACCESS PARTNERS</p>	 <p><b>Acquisition of Realia Group</b></p> <p>Value undisclosed Pending</p>  <p>ACCESS PARTNERS</p>
 <p><b>Sale of Ahlstrom Glassfibre business to Owens Corning</b></p> <p>€73 million Pending</p>  <p>ACCESS PARTNERS</p>	 <p><b>Acquisition of Accountor</b></p> <p>Value undisclosed December 2015</p>  <p>ACCESS PARTNERS</p>	 <p><b>Acquisition of Alma360</b></p> <p>Value undisclosed October 2015</p>  <p>ACCESS PARTNERS</p>	 <p><b>Sale of Transtech to Škoda Transportation</b></p> <p>Value undisclosed August 2015</p>  <p>ACCESS PARTNERS</p>	 <p><b>Sale of Semantix to Segulah</b></p> <p>Value undisclosed August 2015</p>  <p>ACCESS PARTNERS</p>
 <p><b>Acquisition of Nordic Cinema Group</b></p> <p>SEK 4.7 billion July 2015</p>  <p>ACCESS PARTNERS</p>	 <p><b>Sale of Produal to Investment AB Latour</b></p> <p>Value undisclosed June 2015</p>  <p>ACCESS PARTNERS</p>	 <p><b>Sale of Iris to Anthon B. Nilsen</b></p> <p>Value undisclosed June 2015</p>  <p>ACCESS PARTNERS</p>	 <p><b>Acquisition of Metso Process Automation System business</b></p> <p>€340 million April 2015</p>  <p>ACCESS PARTNERS</p>	 <p><b>Acquisition of MCI Press</b></p> <p>Value undisclosed April 2015</p>  <p>ACCESS PARTNERS</p>



# Access Partners – latest Debt Access transactions


 **NORDCLOUD**

**Junior debt**

Details undisclosed  
April 2016




  

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 **PANKABOARD**

**Refinancing**

Details undisclosed  
December 2015




  

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 **Aidon**

**Junior debt**

Details undisclosed  
November 2015

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**valmet automotive**

**Independent Capital Structure Review**

September 2015




  

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 **Martela**

**Senior debt**

Details undisclosed  
February 2015



  

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**TRANSTECH**

**Independent Capital Structure Review**

December 2014

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**eniro** 

**Financial advisor**

August-November 2014

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 **TuuliSaimaa**  
 **LÄHITAPIOLA**

**Project financing**

€42 million  
September 2014



  

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**TRANSTECH**

**Financing arrangements**

Details undisclosed  
September 2014

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**OVENIA**

**Refinancing**

Details undisclosed  
July 2014

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 **PANKABOARD**

**Refinancing**

Details undisclosed  
July 2014

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**maint partner**

**Refinancing**

Details undisclosed  
June 2014




  

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**TECNOTREE**

**Independent Capital Structure Review**

April 2014

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 **Martela**

**Independent Capital Structure Review**

April 2014

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 **TuuliSaimaa**  
 **LÄHITAPIOLA**

**Project financing framework agreement**

€125 million  
January 2014

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# Access Partners – public market transactions

**SSAB**

Public offer for Rautaruukki Oyj

€1.9 billion  
July 2014



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**SANDVIK**

Public offer for shares in Seco Tools AB

SEK 15.6 billion  
November 2012



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**Autoliv**

Public offer for shares in AS Norma

€78 million  
April 2010



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**JULIUS TALLBERG KIINTEISTÖT**

De-listing

€84 million  
March 2010




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**TAMFELT**

Sale of Tamfelt to Metso

€204 million  
December 2009



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**HARTWALL**

Advisor to Hartwall Capital in the sale of shares in Scottish & Newcastle

€1.2 billion  
April 2008



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**Affecto**

Affecto's public tender offer for Component Software

€46 million  
August 2007



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**FIM**

Public tender offer for FIM Group by Glitnir banki

€341 million  
May 2007



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# Access Partners – sell side transactions



**Sale of Internatural to Midsona**

SEK 810 million  
July 2016



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**Sale of Eniram to Wärtsilä**

€43 million  
July 2016



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**Sale of Norstedts Förlagsgrupp to Storytel**

SEK 152 million  
July 2016



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**Sale of Ahlstrom Glassfibre business to Owens Corning**

€73 million  
Pending



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**Sale of Transtech to Škoda Transportation**

Value undisclosed  
August 2015



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**Sale of Semantix to Segulah**

Value undisclosed  
August 2015




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# Access Partners – sell side transactions



**Sale of Produal to Investment AB Latour**

Value undisclosed  
June 2015



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**Sale of Iris to Anthon B. Nilsen**

Value undisclosed  
June 2015




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**Sale of Medius Dynamics to EG**

Value undisclosed  
February 2015



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**Sale of S:t Eriks by Segulah and Peab Industri to Accent Equity**

Value undisclosed  
January 2015



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**Sale of San Sac to Accent Equity**

Value undisclosed  
October 2014



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**Sale of Samport Payment Services to Nordic Capital**

Value undisclosed  
September 2014



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**Sale of Nordiska VA-teknik AB to SEB Private Equity and LK Finans**

Value undisclosed  
September 2014



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**Sale of MP-Maustepalvelu to Barentz Group**

Value undisclosed  
June 2014



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**Sale of Ramudden to IK Investment Partners**

Value undisclosed  
June 2014



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**Sale of 50% of Sokotów**

€ 418 million  
June 2014



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# Access Partners – sell side transactions (cont'd)



**Sale of Hankasalmi sawmill to Versowood**

Value undisclosed  
January 2014



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**Sale of Hermods to AcadeMedica**

Value undisclosed  
January 2014



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**Sale of 51% of Pisa Mill**

USD 41 m  
August 2013



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**Sale of 51% of FIM to S-Pankki**

Value undisclosed  
August 2013



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**Sale of Suomen Lähikauppa to Triton Fund III**

Value undisclosed  
February 2013



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**Sale of Lemminkäinen concrete business to Rudus / CRH**

€55 million  
September 2012



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**Sale of VSD Logistics to Skanlog**

Value undisclosed  
May 2012



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**Sale of 66% of Aktia P&C to Folksam and Veritas Pension**

€31 million  
March 2012



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*Skandinavisk Kommunalteknik AB*

**Sale of Skandinavisk Kommunalteknik AB to Litorina**

Value undisclosed  
December 2011



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**Sale of Copiator Group to Sharp**

未公表値  
November 2011



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**Sale of EuroMaint Industry to Coor Service Management**

SEK 100 Million  
October 2011




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**Sale of Forte Netservices to DNA**

Value undisclosed  
July 2011



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**Sale of OpusCapita Group to Itella Oyj**

Value undisclosed  
June 2011



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**Sale of Visual Conference Group to Interoute Communications**

Value undisclosed  
June 2011



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**Sale of Konftel to Avaya**

Value undisclosed  
January 2011



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# Access Partners – sell side transactions (cont'd)

**RNB RETAIL AND BRANDS**

Sale of Steen and Strom in to Airport Retail

Value undisclosed  
January 2010



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Sale of Euromarket stores to Kesko

Value undisclosed  
October 2010



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Sale of Euromarket stores to S-Group

Value undisclosed  
November 2009




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Sale of PaloDEX to Danaher

Value undisclosed  
November 2009



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Sale of Argentinean rigid plastics operation to Beamis

Value undisclosed  
June 2009



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Sale of Bewator Oy to Panostaja

€8 million  
April 2009



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**RNB RETAIL AND BRANDS**

Sale of Departments & Stores Europe AB to Åhléns

SEK 440 million  
Withdrawn



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Sale of Polartest to DEKRA

Value undisclosed  
December 2008



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Sale of Reima to Pohjola

Value undisclosed  
October 2008



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Sale of Contempus to Basware

NOK 84 million  
September 2008



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Sale of Textilia to Litorina

SEK 300+ Million  
August 2008



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Sale of Autotank to Gilbarco Veeder-Root

€28 million  
August 2008



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Sale of Elfa to Daetwyler Group

SEK 1.2 billion  
April 2008



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Sale of Eltel to 3i

€ 615 million  
June 2007



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Sale of Forchem to MB Funds

Value undisclosed  
January 2007



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# Access Partners – buy side transactions

 **Investment Partners**

**Acquisition of Netel**

Value undisclosed  
Pending

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 **ALTOR EQUITY PARTNERS**

**Acquisition of Realia Group**

Value undisclosed  
Pending

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 **VITRUVIAN PARTNERS**

**Acquisition of Accountor**

Value undisclosed  
Pending

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 **otavamedia**

**Acquisition of Alma360**

Value undisclosed  
October 2015

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 **Bridgepoint**

**Acquisition of Nordic Cinema Group**

SEK 4.7 billion  
July 2015

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 **Valmet**

**Acquisition of Metso Process Automation System business**

€340 million  
April 2015

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 **otavamedia**

**Acquisition of MCI Press**

Value undisclosed  
April 2015

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 **NORDIC CAPITAL**

**Acquisition of ABB Full Service**

Value undisclosed  
December 2014

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 **ARe**

**Acquisition Lemminkäinen Technical Building Services**

€60 million  
June 2014

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 **CVC Capital Partners**

**Acquisition of Synsam**

Value undisclosed  
June 2014

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 **MACGREGOR**

**Acquisition of Aker Solutions' Mooring and Loading Systems business**

€180 million  
January 2014

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 **NXMH**

**Acquisition of Stokke**

Value undisclosed  
December 2013

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 **EQT**

**Acquisition of Terveystalo**

Value undisclosed  
December 2013

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 **CPSCOLOR™**

**Acquisition of Pinova**

Value undisclosed  
September 2011

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 **OTAVA KONSERNI**

**Acquisition of Suomalainen Kirjakauppa and certain other assets**

€27.5 million  
August 2011

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# Access Partners – buy side transactions (cont'd)



**Acquisition of parts of engineering and consulting business from Vattenfall**

Value undisclosed  
April 2011



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**Acquisition of E.ON ES**

Value undisclosed  
March 2011



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**Acquisition of Esthetique from Validus Group**

Value undisclosed  
September 2010



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**Acquisition of InLife**

Value undisclosed  
August 2010



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**Acquisition of Legevisitten Bemanning**

Value undisclosed  
August 2010



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**Acquisition of Solhaga-gruppen From Valedo**

Value undisclosed  
March 2010



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**Acquisition of wine and spirit portfolio from Pernod Ricard**

€82 million  
February 2010



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**Acquisition of Sanma**

Value undisclosed  
November 2009



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**Acquisition of Lantmännen Färskröd**

Value undisclosed  
January 2009



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**MBO of Glitnir Oyj**

Value undisclosed  
October 2008



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**Acquisition of Telko Group**

€79 million  
April 2008



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**Acquisition of Solutions Belgium**

Value undisclosed  
March 2008



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**Acquisition of Candyking International**

Value undisclosed  
December 2007



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**Acquisition of Prevesta from Industri Kapital**

€204 million  
May 2007



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**Acquisition Veritas Life Insurance**

€70 million  
December 2006



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# Access Partners – debt advisory


 **NORDCLOUD**

**Junior debt**

Details undisclosed  
April 2016




  

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 **Idon**

**Junior debt**

Details undisclosed  
November 2015


  

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**valmet automotive**

**Independent Capital  
Structure Review**

September 2015




  

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 **Martela**

**Senior debt**

Details undisclosed  
February 2015

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**TRANSTECH**

**Independent Capital  
Structure Review**

December 2014

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 **TuuliSaimaa**  
 **LÄHITAPIOLA**

**Project financing**

€42 million  
September 2014

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**TRANSTECH**

**Financing arrangements**

Details undisclosed  
September 2014

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**OVENIA**

**Refinancing**

Details undisclosed  
July 2014




  

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 **PANKABOARD**

**Refinancing**

Details undisclosed  
July 2014

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**maint  
partner**

**Refinancing**

Details undisclosed  
June 2014

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# Access Partners – debt advisory

**TECNOTREE**

Independent Capital Structure Review

April 2014



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Inspiring spaces  
**Martela**

Independent Capital Structure Review

April 2014



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**TuuliSaimaa**  
LÄHITAPIOLA

Project financing framework agreement

€125 million  
January 2014



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**PANKABOARD**

Refinancing

Details undisclosed  
July 2013



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**TuuliSaimaa**

Convertible loan

Details undisclosed  
May 2013



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**Kährs**

SEK 500,000,000 Senior Unsecured








STIBOR 3m + 7,50%  
2012/2017



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# Access Partners – mergers and equity advisory

<p><b>CPSCOLOR™</b></p> <p>Merger of CPS Color's colorant business with Chromaflo</p> <p>Value undisclosed December 2013</p>  <p>ACCESS PARTNERS</p>	<p><b>KARELIA UPOFLOOR</b></p> <p>Merger with Kährs</p> <p>Value undisclosed December 2012</p>  <p>ACCESS PARTNERS</p>	<p><b>truecaller</b></p> <p>Directed issue</p> <p>Value undisclosed August 2012</p>  <p>ACCESS PARTNERS</p>	<p><b>Ahlstrom</b></p> <p>Investment in Porous Power Technologies</p> <p>Value undisclosed December 2011</p>  <p>ACCESS PARTNERS</p>	<p><b>stx Europe</b></p> <p>Joint venture company with United Shipbuilding Corp.</p> <p>Value undisclosed December 2010</p>  <p>ACCESS PARTNERS</p>
<p><b>StyroChem</b></p> <p>Merger of Styrochem and Bewi Acquisition of DS Smith EPS businesses</p> <p>Value undisclosed September 2014</p>  <p>ACCESS PARTNERS</p>	<p><b>cleantechinvest</b></p> <p>First North IPO</p> <p>€4 million June 2014</p>  <p>ACCESS PARTNERS</p>			



# Access Partners – mergers and equity advisory (cont'd)

**KUITU**  
FINLAND OY  
SINCE 1958

**Sale of assets of Kuitu Finland bankrupt's estate**

Value undisclosed  
September 2010



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**EAB**

**Merger with Goodtech**

Value undisclosed  
August 2010




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**PROFFICE**

**Sale of shares to CapMan**

Value undisclosed  
December 2009



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**RNB RETAIL AND BRANDS**

**Rights Issue**

SEK 100 million  
September 2009



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**RNB RETAIL AND BRANDS**

**Directed Issue**

SEK 215 million  
September 2009



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**Setra**

**Rights Issue**

SEK 500 million  
June 2009



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**Arena Personal**

**Fairness Opinion on the acquisition of Arena Personal**

SEK 131 million  
January 2009



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**CLOTHING+**  
MBO

Value undisclosed  
October 2008



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**Bure Equity**

**Merger between AcadeMedia and Bure's subsidiary Anew Learning**

SEK 800+ million  
October 2008




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**COMPTTEL**

**Fairness Opinion on the acquisition of Axiom Systems**

€29 million  
April 2008



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**Aktia**

**Merger with Veritas P&C**

€670 million  
January 2008



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**COPTERLINE**

**Restructuring**

Value undisclosed  
September 2007



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**SK**  
RAVINTOLA OY

**Mezzanine financing**

€10 million  
June 2007



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**Aktia**

**Rights Issue**

€16 million  
February 2007



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**Suomen Terveystalo**

**Sale of shares by OKO Venture Capital to private investors**

Value undisclosed  
October 2006



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