

Access Partners  
- All transactions

June 2015

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# Access Partners – sell side transactions



Sale of Semantix to Segulah

Value undisclosed  
Pending



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Sale of Produal to Investment AB Latour

Value undisclosed  
June 2015



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Sale of Iris to Anthon B. Nilsen

Value undisclosed  
June 2015




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Sale of Medius Dynamics to EG

Value undisclosed  
February 2015



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Sale of S:t Eriks to Accent Equity

Value undisclosed  
January 2015



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Sale of San Sac to Accent Equity

Value undisclosed  
October 2014



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Sale of Nordiska VA-teknik AB to SEB Private Equity and LK Finans

Value undisclosed  
October 2014



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Sale of Samport Payment Services to Nordic Capital

Value undisclosed  
September 2014



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Sale of MP-Maustepalvelu to Barentz Group

Value undisclosed  
June 2014



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Sale of Ramuddenbolagen to IK Investment Partners

Value undisclosed  
June 2014



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Sale of 50% of Sokotów

€ 418 million  
Pending



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Sale of Hankasalmi sawmill to Versowood

Value undisclosed  
January 2014



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Sale of Hermods to AcadeMedica

Value undisclosed  
January 2014



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Sale of 51% of Pisa Mill

USD 41 m  
August 2013



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Sale of 51% of FIM to S-Pankki

Value undisclosed  
August 2013



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# Access Partners – sell side transactions (cont'd)



Sale of Suomen Lähikauppa to Triton Fund III

Value undisclosed  
February 2013



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Sale of Lemminkäinen concrete business to Rudus / CRH

€55 million  
September 2012



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Sale of VSD Logistics to Skanlog

Value undisclosed  
May 2012



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Sale of 66% of Aktia P&C to Folksam and Veritas Pension

€31 million  
March 2012



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Sale of Skandinavisk Kommunalteknik AB to Litorina

Value undisclosed  
December 2011



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Sale of Copiator Group to Sharp

未公表値  
November 2011



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Sale of EuroMaint Industry to Coor Service Management

SEK 100 million  
October 2011




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Sale of Forte Netservices to DNA

Value undisclosed  
July 2011



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Sale of OpusCapita Group to Itella Oyj

Value undisclosed  
June 2011



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Sale of Visual Conference Group to Interoute Communications

Value undisclosed  
March 2011



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Sale of Konftel to Avaya

Value undisclosed  
January 2011



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Sale of Euromarket stores to Kesko

Value undisclosed  
October 2010



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Sale of Steen and Strom in to Airport Retail

Value undisclosed  
January 2010



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Sale of Euromarket stores to S-Group

Value undisclosed  
November 2009




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Sale of PaloDEX to Danaher

Value undisclosed  
November 2009



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# Access Partners – sell side transactions (cont'd)



**Sale of Brazilian rigid plastics operations to Bemis**

Value undisclosed  
June 2009



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**Sale of Argentinean rigid plastics operations to Bemis**

Value undisclosed  
June 2009




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**Sale of Bewator Oy to Panostaja**

€8 million  
April 2009



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**RNB RETAIL AND BRANDS**

**Sale of Departments & Stores Europe AB to Åhléns**

SEK 440 million  
Withdrawn



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**Sale of Polartest to DEKRA**

Value undisclosed  
December 2008



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**Sale of Reima to Pohjola**

Value undisclosed  
October 2008



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**Sale of Contempus to Basware**

NOK 84 million  
September 2008



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**Sale of Textilia to Litorina**

SEK 300+ million  
August 2008



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**Sale of Autotank to Gilbarco Veeder-Root**

€28 million  
August 2008



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**Sale of Elfa to Daetwyler Group**

SEK 2.1 billion  
April 2008



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**Sale of Eltel to 3i**

€615 million  
June 2007




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**Sale of Forchem to MB Funds**

Value undisclosed  
January 2007



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# Access Partners – public market transactions



**Public offer for Rautaruukki Oyj**

€1.9 billion  
July 2014



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**Public offer for shares in Seco Tools AB**

SEK 15.6 billion  
November 2011



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**Public offer for shares in AS Norma**

€78 million  
April 2010



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**De-listing**

€84 million  
March 2010



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**Sale of Tamfelt to Metso**

€204 million  
December 2009



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**Advisor to Hartwall Capital in the sale of shares in Scottish & Newcastle**

€1.2 billion  
April 2008



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**Affecto's public tender offer for Component Software**

€46 million  
August 2007



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**Public tender offer for FIM Group by Glitnir banki**



€341 million  
May 2007



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# Access Partners – buy side transactions

 <p>Acquisition of MCI Press</p> <p>Value undisclosed March 2015</p>  <p>ACCESS PARTNERS</p>	 <p>Acquisition of Metso Process Automation Systems business</p> <p>€340 million March 2015</p>  <p>ACCESS PARTNERS</p>	<p>NORDIC CAPITAL</p> <p>Acquisition of ABB Full Service</p> <p>Value undisclosed December 2014</p>  <p>ACCESS PARTNERS</p>	 <p>Acquisition Lemminkäinen Technical Building Services</p> <p>€60 million June 2014</p>  <p>ACCESS PARTNERS</p>	 <p>Acquisition of Nordic Cinema Group</p> <p>SEK 4.7 billion Pending</p>  <p>ACCESS PARTNERS</p>
 <p>Acquisition of Stokke</p> <p>Value undisclosed December 2013</p>  <p>ACCESS PARTNERS</p>	 <p>Acquisition of Aker Solutions' Mooring and Loading Systems business</p> <p>€180 million January 2014</p>  <p>ACCESS PARTNERS</p>	<p>EQT</p> <p>Acquisition of Terveystalo</p> <p>Value undisclosed December 2013</p>  <p>ACCESS PARTNERS</p>	<p>CPSCOLOR™</p> <p>Acquisition of Pinova</p> <p>Value undisclosed September 2011</p>  <p>ACCESS PARTNERS</p>	<p>OTAVA KONSERNI</p> <p>Acquisition of Suomalainen Kirjakauppa and certain other assets</p> <p>€27.5 million August 2011</p>  <p>ACCESS PARTNERS</p>



# Access Partners – buy side transactions (cont'd)



Acquisition of parts of engineering and consulting business from Vattenfall

Value undisclosed  
April 2011



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Acquisition of E.ON ES

Value undisclosed  
March 2011



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Acquisition of Esthetique from Validus Group

Value undisclosed  
September 2010



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Acquisition of InLife

Value undisclosed  
August 2010



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Acquisition of Legevisitten Bemanning

Value undisclosed  
August 2010



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Acquisition of Solhaga-gruppen from Valedo

Value undisclosed  
March 2010



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Acquisition of wine and spirit portfolio from Pernod Ricard

€82 million  
February 2010



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Acquisition of Sanma

Value undisclosed  
November 2009



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Acquisition of Lantmännen Färskröb

Value undisclosed  
January 2009



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MBO of Glitnir Oyj

Value undisclosed  
October 2008



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Acquisition of Telko Group

€79 million  
April 2008



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Acquisition of Solutius Belgium

Value undisclosed  
March 2008



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Acquisition of Candyking International

Value undisclosed  
December 2007



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Acquisition of Prevesta from Industri Kapital

€204 million  
May 2007



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Acquisition of Veritas Life Insurance

€70 million  
December 2006



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# Access Partners – mergers, financings and advisory

 <p><b>Martela</b></p> <p>Senior debt</p> <p>February 2015</p>  <p>ACCESS PARTNERS</p>	 <p><b>TRANSTECH</b></p> <p>Independent Capital Structure Review</p> <p>December 2014</p>  <p>ACCESS PARTNERS</p>	 <p><b>eniro</b></p> <p>Financial advisor</p> <p>August-November 2014</p>  <p>ACCESS PARTNERS</p>	 <p><b>TuuliSaimaa</b> <b>LÄHITAPIOLA</b></p> <p>Project financing</p> <p>€42 million September 2014</p>  <p>ACCESS PARTNERS</p>
 <p><b>TRANSTECH</b></p> <p>Financing arrangements</p> <p>Details undisclosed September 2014</p>  <p>ACCESS PARTNERS</p>	 <p><b>OVENIA</b></p> <p>Refinancing</p> <p>Details undisclosed July 2014</p>  <p>ACCESS PARTNERS</p>	 <p><b>PANKABOARD</b></p> <p>Refinancing</p> <p>Details undisclosed July 2014</p>  <p>ACCESS PARTNERS</p>	 <p><b>StyroChem</b></p> <p>Merger of Styrochem and Bewi Acquisition of DS Smith EPS businesses</p> <p>Value undisclosed Pending</p>  <p>ACCESS PARTNERS</p>
 <p><b>maint partner</b></p> <p>Refinancing</p> <p>Details undisclosed June 2014</p>  <p>ACCESS PARTNERS</p>	 <p><b>cleantechinvest</b></p> <p>First North IPO</p> <p>€4 million June 2014</p>  <p>ACCESS PARTNERS</p>	 <p><b>TECNOTREE</b></p> <p>Independent Capital Structure Review</p> <p>June 2014</p>  <p>ACCESS PARTNERS</p>	 <p><b>Martela</b></p> <p>Independent Capital Structure Review</p> <p>April 2014</p>  <p>ACCESS PARTNERS</p>





# Access Partners – mergers, financings and advisory (cont'd)



**TuuliSaimaa**  
**LÄHITAPIOLA**

Project financing framework agreement

€125 million  
January 2014



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**CPSCOLOR™**

Merger of CPS Color's colorant business with Chromaflo

Value undisclosed  
December 2013




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**PANKABOARD**

Refinancing with LähiTapiola

Details undisclosed  
June 2013



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**TuuliSaimaa**

Convertible loan from LähiTapiola

Details undisclosed  
May 2013



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**Kährs**

SEK 500,000,000 Senior Unsecured

STIBOR 3m + 7,50 %  
2012/2017



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**KARELIA** **UPOFLOOR**

Merger with Kährs

Value undisclosed  
December 2012




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**truecaller.**

Directed issue

Value undisclosed  
August 2012



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**AHLSTROM**

Investment in Porous Power Technologies

Value undisclosed  
December 2011



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**stx Europe**

Joint venture company with United Shipbuilding Corp.

Value undisclosed  
December 2010



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**KUITU**  
FINLAND OY  
since 1938

Sale of assets of Kuitu Finland bankrupt's estate

Value undisclosed  
September 2010



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**EAB**

Merger with Goodtech

Value undisclosed  
August 2010



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**PROFFICE**

Sale of shares to CapMan

















Value undisclosed  
December 2009



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# Access Partners – mergers, financings and advisory (cont'd)

<p><b>RNB RETAIL AND BRANDS</b></p> <p><b>Rights Issue</b></p> <p>SEK 100 million September 2009</p>  <p>ACCESS PARTNERS</p>	<p><b>RNB RETAIL AND BRANDS</b></p> <p><b>Directed Issue</b></p> <p>SEK 215 million September 2009</p>  <p>ACCESS PARTNERS</p>	<p> <b>Setra</b></p> <p><b>Rights Issue</b></p> <p>SEK 500 million June 2009</p>  <p>ACCESS PARTNERS</p>	<p> <b>Arena Personal</b></p> <p><b>Fairness Opinion on the acquisition of Arena Personal</b></p> <p>SEK 131 million January 2009</p>  <p>ACCESS PARTNERS</p>
<p><b>CLOTHING+</b></p> <p><b>MBO</b></p> <p>Value undisclosed October 2008</p>  <p>ACCESS PARTNERS</p>	<p><b>Bure</b>  <b>Equity</b></p> <p><b>Merger between AcadeMedia and Bure's subsidiary Anew Learning</b></p> <p>SEK 800+ million October 2008</p>  <p>ACCESS PARTNERS</p>	<p><b>COMPTTEL</b></p> <p><b>Fairness Opinion on the acquisition of Axiom Systems</b></p> <p>€29 million April 2008</p>  <p>ACCESS PARTNERS</p>	<p><b>Aktia</b></p> <p><b>Merger with Veritas P&amp;C</b></p> <p>€670 million January 2008</p>  <p>ACCESS PARTNERS</p>
<p><b>COPTERLINE</b></p> <p><b>Restructuring</b></p> <p>Value undisclosed September 2007</p>  <p>ACCESS PARTNERS</p>	<p> <b>SK</b> r a v i n c o l a t e s r e s t a u r a n t e s</p> <p><b>Mezzanine financing</b></p> <p>€10 million June 2007</p>  <p>ACCESS PARTNERS</p>	<p><b>Aktia</b></p> <p><b>Rights Issue</b></p> <p>€16 million February 2007</p>  <p>ACCESS PARTNERS</p>	<p><b>Suomen Terveystalo</b></p> <p><b>Sale of shares by OKO Venture Capital to private investors</b></p> <p>Value undisclosed October 2006</p>  <p>ACCESS PARTNERS</p>

