June, 2020

Introduction to Access Partners

Sell-side credentials

Extensive experience in sell-side transactions

Sale of Nordic paving and mineral aggregates businesses to Peab
€280 million
April 2020

Sale of NCC Windmill business in Finland to Siikajoen Betonityö Oy
Value undisclosed
December 2019

Combination of eCraft, Orango and Fellowmind, led by FSN Capital
Value undisclosed
December 2019

Sale of Ouman Group to Ernströmgruppen
Value undisclosed
September 2019

Sale of shares in Neo4j
Value undisclosed
July 2019

Sale of shares in Neo4j
Value undisclosed
May 2019

Sale of KGC Verktyg & Maskiner to Bergman & Beving
Value undisclosed
May 2019

Asset and ownership restructuring of Bergvik Skog
Assets in consideration:
SEK 50 billion
May 2019

Sale of Verso Food to Kavli
Value undisclosed
March 2019

Sale of NCC ViaSafe to Ramudden
Value undisclosed
December 2018

Sale of Caverion project piping and tank business to Mimir
Value undisclosed
December 2018

Sale of Baltic non-life insurance business to Vienna Insurance Group
Value undisclosed
August 2018

Sale of Walki to One Equity Partners
Value undisclosed
July 2018

Sale of Swebus Express to FlixBus
€12.1 million
May 2018

Sale of Driconeq to Mincon
€8.0 million
March 2018

Sale of Global Batterier to J2L
SEK 36 million
February 2018

Sale of Financial Performance Solutions and Banking businesses to Verdane
€35 million
February 2018

Sale of Stockmann Delicatessen business in Finland to S Group
€27 million
December 2017

Sell-side credentials

Extensive experience in sell-side transactions

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Sale of S:t Eriks by Segulah and Peab Industri to Accent Equity
Value undisclosed
January 2015

Sale of San Sac to Accent Equity
Value undisclosed
October 2014

Sale of Samport Payment Services to Nordic Capital
Value undisclosed
September 2014

Sale of Nordiska VA-teknik to SEB Private Equity and LK Finans
Value undisclosed
September 2014

Sale of MP-Maustepalvelu to Barentz Group
Value undisclosed
June 2014

Sale of Ramudden to IK Investment Partners
Value undisclosed
June 2014

Sale of 50% of Sokołów
€418 million
June 2014

Sale of Hankasalmi sawmill to Versowood
Value undisclosed
January 2014

Sale of Hermods to AcadeMedica
Value undisclosed
January 2014

Sale of 51% of Pisa Mill
USD 41 m
August 2013

Sale of 51% of FIM to S-Pankki
Value undisclosed
August 2013

Sale of Suomen Lähikauppa to Triton Fund III
Value undisclosed
February 2013

Sale of Lemminkäinen concrete business to Rudus / CRH
€55 million
September 2012

Sale of VSD Logistics to Skanlog
Value undisclosed
May 2012

Sale of 66% of Aktia P&C to Folksam and Veritas Pension
€31 million
March 2012

Sale of Skandinavisk Kommunalteknik to Litorina
Value undisclosed
December 2011

Sale of Copiator Group to Sharp
未公表値
November 2011

Sale of EuroMaint Industry to Coor Service Management
SEK 100 Million
October 2011

Sell-side credentials

Extensive experience in sell-side transactions

Sale of Forte Netservices to DNA
Value undisclosed
July 2011

Sale of OpusCapita Group to Itella
Value undisclosed
June 2011

Sale of Visual Conference Group to Interoute Communications
Value undisclosed
June 2011

Sale of Konftel to Avaya
Value undisclosed
January 2011

Sale of Steen and Strom to Airport Retail
Value undisclosed
January 2010

Sale of Euromarket stores to Kesko
Value undisclosed
October 2010

Sale of Euromarket stores to S-Group
Value undisclosed
November 2009

Sale of PaloDEx to Danaher
Value undisclosed
November 2009

Sale of Brazilian rigid plastics operations to Bemis
Value undisclosed
June 2009

Sale of Argentinean rigid plastics operation to Bemis
Value undisclosed
June 2009

Sale of Bewator to Panostaja
€8 million
April 2009

Sale of Departments & Stores Europe to Åhléns
SEK 440 million
Withdrawn

Sale of Polartest to DEKRA
Value undisclosed
December 2008

Sale of Reima to Pohjola
Value undisclosed
October 2008

Sale of Contempus to Basware
NOK 84 million
September 2008

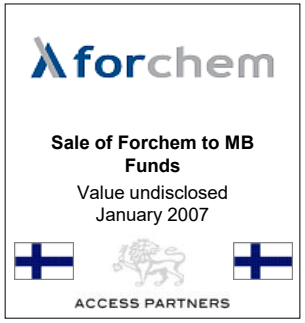
Sale of Textilia to Litorina
SEK 300+ Million
August 2008

Sale of Autotank to Gilbarco Veeder-Root
€28 million
August 2008

Sale of Elfa to Daetwyler Group
SEK 1.2 billion
April 2008

Sell-side credentials

Extensive experience in sell-side transactions



Buy-side credentials

Extensive experience in buy-side transactions

NORDIC CAPITAL **Acquisition of Consilium Marine & Safety** SEK 3.0 billion March 2020 ACCESS PARTNERS	asiakastieto **Acquisition of Proff** SEK 120 million July 2019 ACCESS PARTNERS	STIRLING SQUARE CAPITAL PARTNERS **Acquisition of Logent** Value undisclosed June 2019 ACCESS PARTNERS	SANDVIK **Acquisition of Artisan Vechicle Systems** Value undisclosed February 2019 ACCESS PARTNERS	ASPO **Acquisition of AtoB@C** €30 million August 2018 ACCESS PARTNERS	QUANT **Acquisition of Sataservice** Value undisclosed August 2018 ACCESS PARTNERS
CVC Capital Partners **Acquisition of Mehiläinen by CVC** Value undisclosed August 2018 ACCESS PARTNERS	INTERA PARTNERS **Acquisition of Roima** Value undisclosed May 2018 ACCESS PARTNERS	MACGREGOR **Acquisition of Rapp Marine** €16 million February 2018 ACCESS PARTNERS	THE MIDDLEBY CORPORATION **Acquisition of Sveba Dahlen Group** Value undisclosed June 2017 ACCESS PARTNERS	REALIA GROUP **Acquisition of Corbel** Value undisclosed August 2016 ACCESS PARTNERS	IK Investment Partners **Acquisition of Netel** Value undisclosed July 2016 ACCESS PARTNERS
ALTOR EQUITY PARTNERS **Acquisition of Realia Group** Value undisclosed July 2016 ACCESS PARTNERS	VITRUVIAN PARTNERS **Acquisition of Accountor** Value undisclosed December 2015 ACCESS PARTNERS	otavamedia **Acquisition of Alma360** Value undisclosed October 2015 ACCESS PARTNERS	Bridgepoint **Acquisition of Nordic Cinema Group** SEK 4.7 billion July 2015 ACCESS PARTNERS	Valmet **Acquisition of Metso Process Automation System business** €340 million April 2015 ACCESS PARTNERS	otavamedia **Acquisition of MCI Press** Value undisclosed April 2015 ACCESS PARTNERS

Buy-side credentials

Extensive experience in buy-side transactions

Buy-side credentials

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Acquisition of Telko Group
€79 million
April 2008

Acquisition of Solutions Belgium
Value undisclosed
March 2008

Acquisition of Candyking International
Value undisclosed
December 2007

Acquisition of Prevesta from Industri Kapital
€204 million
May 2007

Acquisition Veritas Life Insurance
€70 million
December 2006

Public market credentials

Extensive experience from large public market transactions

MEHILÄINEN

Public tender offer for Pihlajalinna by Mehiläinen

€571 million
Pending

ACCESS PARTNERS

Public offer for Pöyry

€611 million
February 2019

ACCESS PARTNERS

Affecto

Public tender offer for Affecto by CGI

€98 million
October 2017

ACCESS PARTNERS

GWS

Advisor to GWS in the sale of shares in DT and Glaston

€110 million
June 2017

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Made by Munksjö

Merger of Munksjö and Ahlstrom

€1.2 billion
April 2017

ACCESS PARTNERS

SSAB

Public offer for Rautaruukki

€1.9 billion
July 2014

ACCESS PARTNERS

SANDVIK

Public offer for shares in Seco Tools

SEK 15.6 billion
November 2012

ACCESS PARTNERS

Autoliv

Public offer for shares in AS Norma

€78 million
April 2010

ACCESS PARTNERS

JULIUS TALLBERG KIINTEISTÖT

De-listing

€84 million
March 2010

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TAMFELT

Sale of Tamfelt to Metso

€204 million
December 2009

ACCESS PARTNERS

HARTWALL

Advisor to Hartwall Capital in the sale of shares in Scottish & Newcastle

€1.2 billion
April 2008

ACCESS PARTNERS

Affecto

Affecto's public tender offer for Component Software

€46 million
August 2007

ACCESS PARTNERS

FIM

Public tender offer for FIM Group by Glitnir banki

€341 million
May 2007

ACCESS PARTNERS

Mergers and equity advisory credentials

Extensive experience in mergers and equity advisory

Merger of Etera and Ilmarinen Pension assets of €44 billion December 2017	**Merger of Styrochem and Bewi Acquisition of DS Smith EPS businesses** Value undisclosed September 2014	**First North IPO** €4 million June 2014	**Merger of CPS Color's colorant business with Chromaflo** Value undisclosed December 2013	**Merger with Kährs** Value undisclosed December 2012	**Directed issue** Value undisclosed August 2012
Investment in Porous Power Technologies Value undisclosed December 2011	**Joint venture company with United Shipbuilding** Value undisclosed December 2010	**Sale of assets of Kuitu Finland bankrupt's estate** Value undisclosed September 2010	**Merger with Goodtech** Value undisclosed August 2010	**Sale of shares to CapMan** Value undisclosed December 2009	**Rights Issue** SEK 100 million September 2009
Directed Issue SEK 215 million September 2009	**Rights Issue** SEK 500 million June 2009	**Fairness Opinion on the acquisition of Arena Personal** SEK 131 million January 2009	**MBO** Value undisclosed October 2008	**Merger between AcadeMedia and Bure's subsidiary Anew Learning** SEK 800+ million October 2008	**Fairness Opinion on the acquisition of Axiom Systems** €29 million April 2008

Mergers and equity advisory credentials

Extensive experience in mergers and equity advisory

Aktia	COPTERLINE	SK ravintolat restaurants	Aktia	Suomen Terveystalo
Merger with Veritas P&C	**Restructuring**	**Mezzanine financing**	**Rights Issue**	**Sale of shares by OKO Venture Capital to private investors**
€670 million January 2008	Value undisclosed September 2007	€10 million June 2007	€16 million February 2007	Value undisclosed October 2006
ACCESS PARTNERS	ACCESS PARTNERS	ACCESS PARTNERS	ACCESS PARTNERS	ACCESS PARTNERS

Debt advisory credentials

Extensive experience in debt advisory

ISKU CENTER **Refinancing/Restructuring** €68 million May 2020	Avain **Senior credit facilities** €26 million May 2020	RINTEENKULMA **Refinancing** €27 million April 2020	LOGENT SUPPORTING LOGISTICS **Acquisition financing** Details undisclosed June 2019	Ocab **Refinancing** Value undisclosed June 2019	enevo **Growth financing** Details undisclosed March 2019
Avain **Senior credit facilities** €65 million November 2018	ELEMATIC **Bond restructuring** €35 million September 2018	TEKNIK MAGASINET **Financial advisor** 2017	KOSKISEN **Refinancing / Restructuring** Details undisclosed October 2017	SC5 **Transaction Financing** Details undisclosed May 2017	MJP MARINE JET POWER **Growth financing/Refinancing** Details undisclosed April 2017
ELEMATIC **Bond restructuring** €35 million January 2017	NORDCLOUD **Junior debt** Details undisclosed April 2016	PANKABOARD **Refinancing** Details undisclosed December 2015	Aidon **Junior debt** Details undisclosed November 2015	Upplands Motor **Senior debt** October 2015	valmet automotive **Independent Capital Structure Review** September 2015

Debt advisory credentials

Extensive experience in debt advisory

Martela **Senior debt** Details undisclosed February 2015	TRANSTECH **Independent Capital Structure Review** December 2014	eniro **Financial advisor** August-November 2014	TuuliSaimaa / LÄHITAPIOLA **Project financing** €42 million September 2014	TRANSTECH **Financing arrangements** Details undisclosed September 2014	OVENIA **Refinancing** Details undisclosed July 2014
PANKABOARD **Refinancing** Details undisclosed July 2014	maintpartner **Refinancing** Details undisclosed June 2014	TECNOTREE **Independent Capital Structure Review** April 2014	Martela **Independent Capital Structure Review** April 2014	TuuliSaimaa / LÄHITAPIOLA **Project financing framework agreement** €125 million January 2014	PANKABOARD **Refinancing** Details undisclosed July 2013
TuuliSaimaa **Convertible loan** Details undisclosed May 2013	Kährs **SEK 500,000,000 Senior Unsecured** STIBOR 3m + 7,50% 2012/2017				